|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **EXHIBIT A: FEE AND GENERAL CONDITIONS WORKSHEET** | | | | |
| Preconstruction Services Fee: Please enter items shaded green in Preconstruction Services Fee column and add up to Total Preconstruction Services Fee.  CMC Fee: Identify the percentage of the Cost of Work (Guaranteed Maximum Price less CMC Fee. All items shaded pink are included in CMC Fee.  General Conditions: Please enter items shaded green in General Conditions column and add up to total General Conditions. Assume $50MM Cost of Work, 18 months duration. | | | | |
| **Cost Category** | **Preconstruction Services** | **CMC Fee** | **Construction Phase General Conditions** | **Comments** |
| **PRECONSTRUCTION SERVICES** |  |  |  |  |
| Project Manager/staff | $ |  |  |  |
| Estimating | $ |  |  |  |
| Scheduling | $ |  |  |  |
| VE | $ |  |  |  |
| Constructability Review | $ |  |  |  |
| Other | $ |  |  |  |
| **TOTAL PRECONSTRUCTION SERVICES FEE** | **$** |  |  |  |
|  |  |  |  |  |
| **CONSTRUCTION SERVICES** |  |  |  |  |
| **Home Office Expenses** |  |  |  |  |
| Project Executive |  | Included in Fee |  |  |
| Home Office Overheads |  | Included in Fee |  |  |
| Business Development |  | Included in Fee |  |  |
| Training & Development |  | Included in Fee |  |  |
| Other |  | Included in Fee |  |  |
| Profit |  | Included in Fee |  |  |
|  |  |  |  |  |
| **Administration** |  |  |  |  |
| Accounting |  | Included in Fee |  |  |
| QC/QA |  | Included in Fee |  |  |
| Risk Management |  | Included in Fee |  |  |
| Legal |  | Included in Fee |  |  |
| Licenses |  | Included in Fee |  |  |
| HR |  | Included in Fee |  |  |
| Labor Relations |  | Included in Fee |  |  |
| Builders Risk Insurance |  |  |  | Direct Cost |
| Payment & Performance Bonds |  |  |  | Direct Cost |
|  |  |  |  |  |
| **Construction Phase Staff** |  |  |  |  |
| Project Executive |  |  | $ |  |
| Project Manager |  |  | $ |  |
| Superintendent(s) |  |  | $ |  |
| Project Engineer |  |  | $ |  |
| Safety Manager |  |  | $ |  |
| Laborer |  |  | $ |  |
| Estimators |  |  | $ |  |
| Schedulers |  |  | $ |  |
| Consultants |  |  | $ |  |
| Other |  |  | $ |  |
|  |  |  |  |  |
| **Jobsite Operations** |  |  |  |  |
| Trailers/Job Office |  |  | $ |  |
| Telephones |  |  | $ |  |
| Cell Phones |  |  | $ |  |
| Radios |  |  | $ |  |
| Jobsite Copiers/Fax/Office Equip |  |  | $ |  |
| Jobsite Office Supplies |  |  | $ |  |
| Vehicles, Fuel, Maintenance |  |  | $ |  |
| Document Reproduction |  |  | $ |  |
| Postage & Couriers |  |  | $ |  |
| Site Signage |  |  | $ |  |
| Drug Testing |  |  | $ |  |
| Temporary Sanitation |  |  | $ |  |
| Dumpsters |  |  | $ |  |
| Permits |  |  | $ |  |
| Materials Handling |  |  | $ |  |
| Field Engineering and Equipment |  |  | $ |  |
| Surveying & Layout |  |  | $ |  |
| Temporary Utilities |  |  | $ |  |
| Interim Cleaning |  |  | $ |  |
| Final Cleaning |  |  | $ |  |
| Fire Protection |  |  | $ |  |
| Mobilization |  |  | $ |  |
| Demobilization |  |  | $ |  |
| Other: |  |  | $ |  |
| Other: |  |  | $ |  |
| Other: |  |  | $ |  |
| **CMC FEE as percentage of Cost of Work** |  | **%** |  |  |
| **TOTAL GENERAL CONDITIONS** |  |  | **$** |  |
| **Change Order Markups (% of cost of work)** |  |  |  |  |
| **Markup on self-performed work** |  | **%** |  | Include fee and general conditions in markup percentage |
| **Markup on subcontractor work** |  | **%** |  | Include fee and general conditions in markup percentage |